

Fresh Grapefruit (EC):

Total TEU/FEU:

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charelston, SC; Savannah, GA; and Miami, FL.

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April, 2006. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2006 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April, 2006.

Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April, 2006. Source: PIERS, April, 2006.

Market Share-CY 2006:

Each carrier's market share is based on the total number of containers shipped throughout the 2006 calendar year. Source: PIERS, 2006.

Transit Time:

Each carrier's transit time is calculated on departure from Charleston, SC unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individua shipping line websites.

Ocean Rates:

Ocean rates are applicable for June 30, 2006. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Iden through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retreival system, and individual shipping line websites.

Container Rate:

Container rates for Fresh Grapefruit are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

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Atlantic/Gulf Ports To Busan, South Korea

Fresh Grapefruit (EC)

Monthly Market Share For: April 2006

Month\Year: $26.0 \ 7$	\ 76.0 Market Share	Market	Transit			Surcharges:						
Carrier		Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
NYK Line	38%	29%	23									
Hyundai	31%	37%	25									
APL	15%	16%	32									
Hanjin	8%	13%	24									
OOCL	8%	5%	19	\$5.11	\$32	\$40					1134 pkgs	\$6,363

Weighted Average Container Rate \$6,363

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Atlantic/Gulf Ports To Hong Kong

Fresh Grapefruit (EC)

Monthly Market Share For: April 2006

Month\Year:	201	20.0	

Womm\10a1. 2.0 \20.0	Market Share	Market	Transit				Surcha	rges:			_		
Carrier		Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate \$6,363	
OOCL	100%	70%	24	\$5.11	\$32	\$40					1134 pkgs	\$6,363	
Hanjin	0%	20%	29										
Maersk-SeaLand	0%	10%	23	\$7,400	\$635	\$40						\$8,075	

Weighted Average Container Rate \$6

\$6,363

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Atlantic/Gulf Ports To Keelung, Taiwan

Fresh Grapefruit (EC)

Monthly Market Share For: April 2006

Month\Year: 82.8 \ 183.6

111011111 1 Car. 02.0 1	Market Share	Market	Transit										
Carrier		Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Maersk-SeaLand	43%	37%	26	\$7,184	\$635	\$40	4%						\$8,146
Evergreen	23%	24%	21										
Hanjin	15%	23%	31 ¹²										
Hatsu Marine Ltd.	15%	10%	30										
APL	2%	4%	29	·	·	·			_		·	·	
MOL	2%	1%	29										

Weighted Average Container Rate \$8,146

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¹² Transit time is based on departure from Savannah, GA.

Atlantic/Gulf Ports To Le Havre, France

Fresh Grapefruit (EC)

Monthly Market Share For: April 2006

Month\Year: 14.0 \ 168.0

Carrier		Market	Transit										
	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate \$8,181
OOCL	43%	21%	12	\$5.58 ¹⁹	\$933 ¹	\$40	6%	\$500 ¹				1134 pkgs	\$8,181
Hapag-Lloyd	29%	25%	12										
Hanjin	14%	31%	14										
Evergreen	14%	18%	16										
P&O Nedlloyd	0%	5%	14										

Weighted Average Container Rate \$8,181

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¹ Rate is per container

¹⁹ Rate is per package

Atlantic/Gulf Ports To Rotterdam, Netherlands

Fresh Grapefruit (EC)

Monthly Market Share For: April 2006

Month\Year: 246.0 \ 3,575.9

		Market	Transit					Surcha	irges.				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Maersk-SeaLand	43%	2%	12										
OOCL	29%	7%	8	\$5.58 ¹⁹	\$933 ¹	\$40	6%	\$500 ¹	I			1134 pkgs	\$8,181
Evergreen	14%	17%	15										
Hapag-Lloyd	14%	10%	10										
APL	0%	42%	12										
Hanjin	0%	18%	14										
P&O Nedlloyd	0%	4%	10										

Weighted Average Container Rate \$8,

\$8,181

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¹ Rate is per container

¹⁹ Rate is per package

Atlantic/Gulf Ports To Tokyo, Japan

Fresh Grapefruit (EC)

Monthly Market Share For: April 2006

Month\Year: 246.0 \	3,575.9	Market	Transit										
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Maersk-SeaLand	65%	24%	32	\$5,103	\$635	\$40	42%						\$7,921
MOL	11%	23%	23										
NYK Line	11%	8%	26										
OOCL	7%	9%	24	\$3.18	\$32	\$40	42%					1008 pkgs	\$5,072
Evergreen	5%	13%	24										
Hyundai	1%	1%	23										
APL	0%	18%	23										
P&O Nedlloyd	0%	4%	25	\$5,103	\$635	\$40	42%						\$7,921

Weighted Average Container Rate \$7,662

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